



# 2Q 2008 Earnings Conference Call

*August 14, 2008*



# Introduction & Agenda



- I. Introduction – Tim Griffith**  
*Vice President & Treasurer*
  
- II. Company Update – Jim McElya**  
*Chairman*
  
- II. Operational Overview – Ed Hasler**  
*President & Chief Executive Officer*
  
- II. Financial Overview – Allen Campbell**  
*Chief Financial Officer*
  
- III. Questions & Answers**

# Safe Harbor



Some of the statements included herein may include forward-looking statements which reflect our current views with respect to future events and financial performance. Statements which include the words “expect,” “intend,” “plan,” “believe,” “project,” “anticipate” and similar statements of a future or forward-looking nature identify forward-looking statements for the purposes of the federal securities laws or otherwise.

All forward-looking statements address matters that involve risks and uncertainties. Accordingly, there are or will be important risk factors that could cause actual results to differ materially from those indicated in these statements. For complete disclosure please reference our 10K important risk factors that are available on our website under the Investor Relations link. We do not intend to update any of these forward-looking statements.



## *Industry Overview*

*James McElya*  
*Chairman*



# 2Q 2008 Highlights



- ⤵ Challenging economic environment
- ⤵ Raw material cost escalation
- ⤵ North American auto industry changing structurally

## 2Q 2008 Highlights (continued)



- ✓ Global auto industry continues to expand
- ✓ Sales increase \$142 million to \$766 million
- ✓ Adjusted EBITDA of \$77.3 million



## *Company & Operational Overview*

*Ed Hasler*

*President & Chief Executive Officer*



# Strategic Focus



- Leadership in products and technology with breadth and depth of product lines, systems solutions
- Meet customer needs through expanded geographic footprint and global engineering resources
- Dedication to Operational Excellence with focus on lean initiatives, low cost country strategy, restructuring and supply chain management
- Disciplined approach to key strategic business processes including program management, mergers and acquisitions, cash flow management, joint ventures and partnerships

# Automotive Industry Dynamics

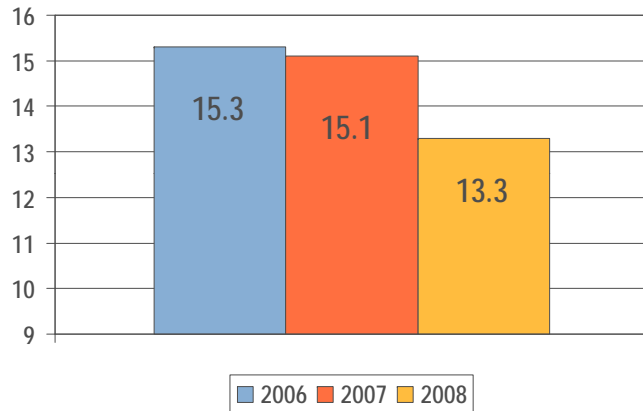


- ✓ North American sales and production
- ✓ Raw material price increases
- ✓ Changing product mix
- ✓ American Axle strike impact

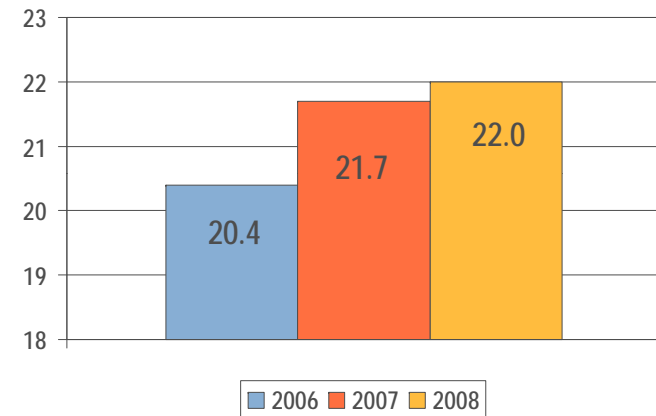
***Continue to analyze our structure for footprint optimization***

# Global Production Trends

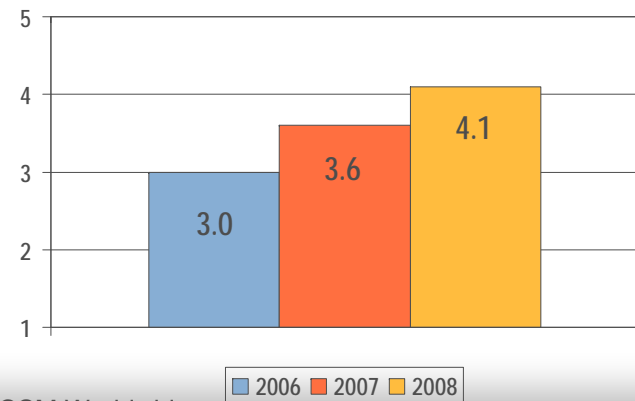
North America:  
Declining volumes and changing mix



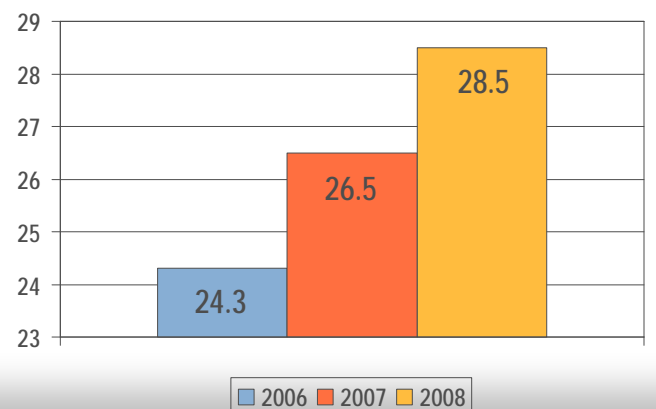
Europe:  
Steady growth



South America:  
Increased demand



Asia Pacific:  
Rapid growth



# Top 25 CSA Platforms by Revenue

(\$ in millions)

<u>OEM</u>	<u>Nameplate(s)</u>	<u>2008 Q2</u>
1 Ford	F-150	~ 47%
2 GM	Silverado/Sierra/Yukon/Tahoe/Yukon XL/Suburban/H2	
3 Ford	Fiesta/Fiesta Van/Ecosport	
4 GM	Impala/LaCrosse	
5 Ford	Tribute/Escape/Mariner	
6 Ford	Fusion/Milan/Edge/MKX	
7 VW	A4/Passat	
8 Fiat	Linea/Punto	
9 Ford	Focus/Kuga/S40/C30	
10 VW	Ibiza/Fabia/Polo/Fox	
11 Chrysler	Sebring/Avenger/Compass/Patriot/Caliber	
12 GM	Vectra/Malibu/G6/9-3	
13 PSA	C4/Picasso/307/308	
14 Ford	S-Max/Galaxy/Mondeo/V50/S60/S80	
15 Chrysler	Caravan/Voyager/Town & Country	
16 Ford	F-Series Super Duty	
17 Fiat	Siena/Albea/Strada/Palio	
18 Ford	Explorer/Mountaineer	
19 Ford	Grand Marquis/Crown Victoria/Town Car	
20 Ford	Expedition/Navigator	
21 BMW	3-Series	
22 Ford	Freestyle/Taurus/SableMKS	
23 GM	CTS/SRX/STS	
24 BMW	Mini Cooper/Mini Clubman	
25 Daimler	CLK/SLK/C-Class	

# Footprint Optimization



## ✓ Accelerated footprint optimization

## ✓ Recently announced:

- Closure of Adelaide Australia plant and sale of related business
- Consolidation in Germany and closure of Marsberg facility

# Material Price Impact / Response



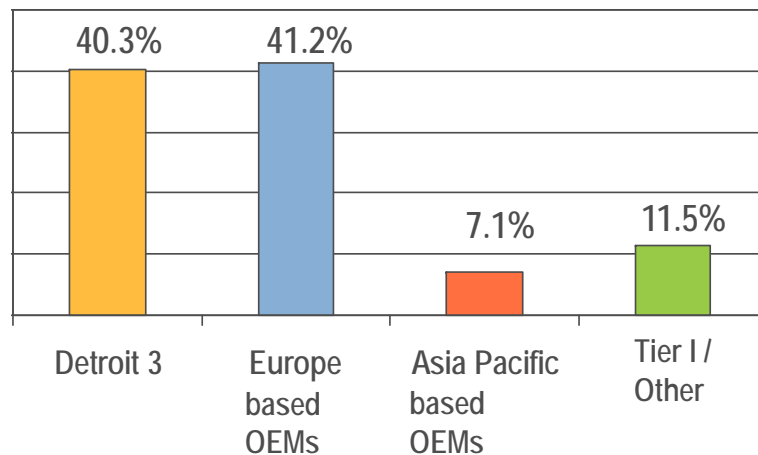
- ✓ **All major commodity costs up significantly vs. 2007**
  - Steel nearly doubled year over year
  - Oil at record highs
- ✓ **Pursuing various actions to minimize the impact**
  - Customer material recovery and price increases
  - Material substitution
  - Increased use of hedging

**Recovery impact dependent upon ongoing commercial negotiations**

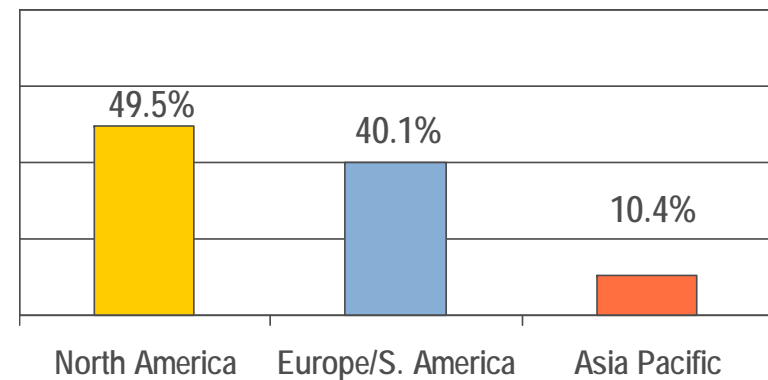
# New Business Wins

Total Net New Business YTD 2008: \$216.9\*

### Net New Business By Customer



### Net New Business By Region



\*Includes Nisco JV equity interest

# Quarterly Business Highlights

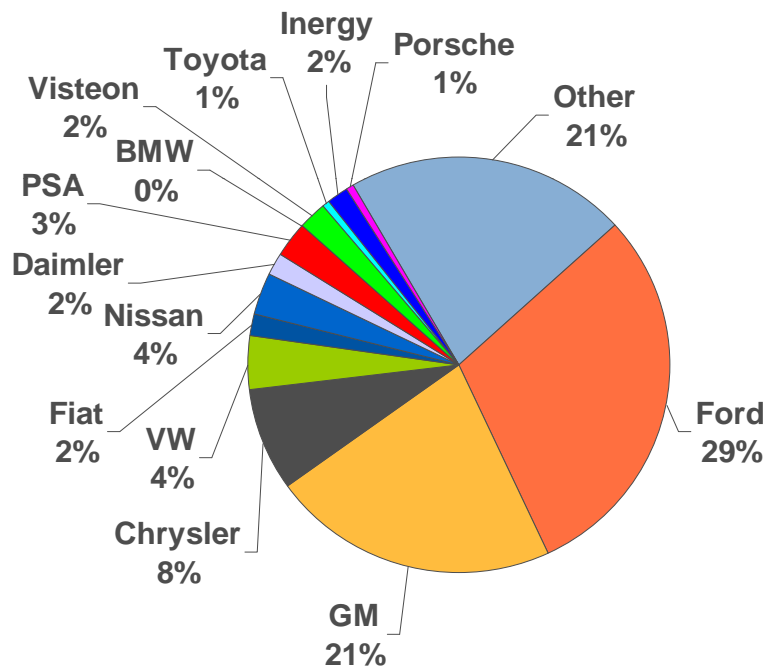


## Key launches:

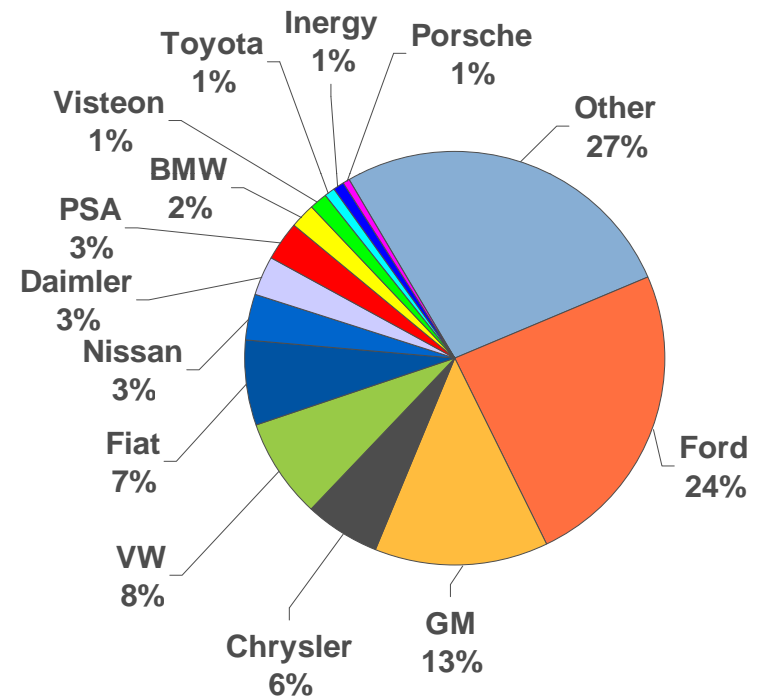
- Chrysler (Dodge Challenger)
- Fiat (Lancia Delta HPE)
- Ford (Fiesta global program, Flex)
- Mazda (Mazda6)
- Nissan (Maxima) via NISCO JV

# 2008 Q2 Sales by Customer

2007 2Q Sales By Customer



2008 2Q Sales By Customer



**The Detroit 3 still comprise 28%\* of the global market and will continue to be an important part of our business.**

\*Source: AUTOFACTS Global Light Vehicle Assembly Outlook 2008 Q3 Release (Updated July 1, 2008)

# Summary



- ✓ New business wins
- ✓ Global customer mix benefits
- ✓ Focus on operating challenges
- ✓ Strong financial performance in current environment




## *Financial Update*

*Allen Campbell*  
*Chief Financial Officer*



# 2Q 2008 Performance



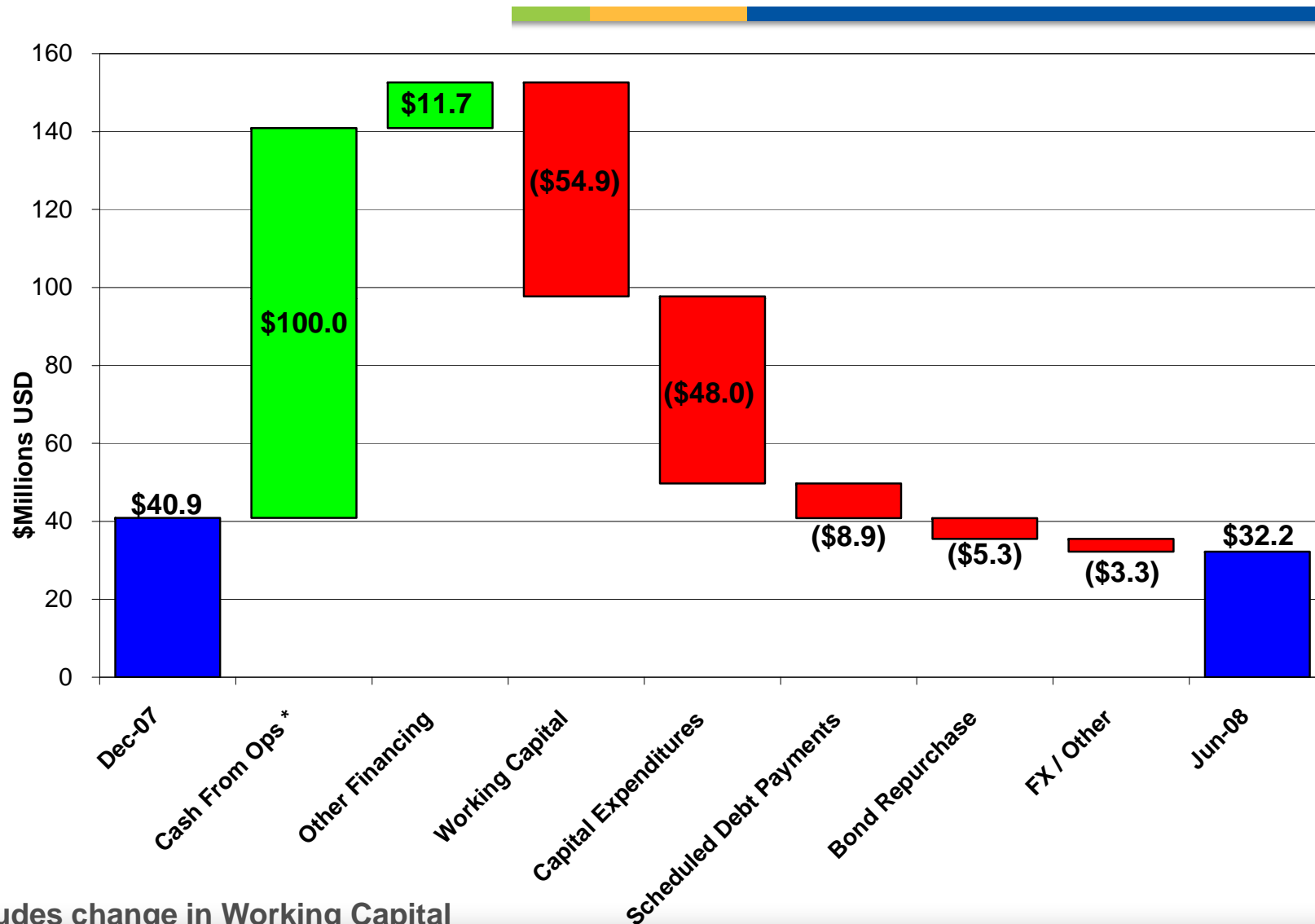
<b>\$ Millions</b>	<b>2Q- 2007</b>	<b>2Q-2008</b>
<b>Net Sales</b>	<b>\$624.0</b>	<b>\$765.6</b>
<b>Operating Profit</b>	<b>\$38.5</b>	<b>\$39.8</b>
<b>Net Income</b>	<b>\$9.7</b>	<b>\$11.6</b>

# Adjusted EBITDA Reconciliation

\$ USD Millions	Three Months Ended June 30th	
	2007	2008
<b>Net Income</b>	\$9.7	\$11.6
Provision for income tax expense	8.6	6.5
Depreciation and amortization	31.3	35.2
Net interest expense	21.1	23.4
<b>EBITDA</b>	<b>\$70.7</b>	<b>\$76.7</b>
Restructuring & other <sup>(1)</sup>	6.0	0.6
<b>Adjusted EBITDA</b>	<b>\$76.7</b>	<b>\$77.3</b>
<i>Adjusted EBITDA margin</i>	12.3%	10.1%
<b>Capital Expenditures</b>	<b>\$26.1</b>	<b>\$22.3</b>

(1) Excess reserve on bankruptcy claim and foreign exchange gain on acquisition related debt.

# Cash Flow 2008 Year to Date



\* Excludes change in Working Capital

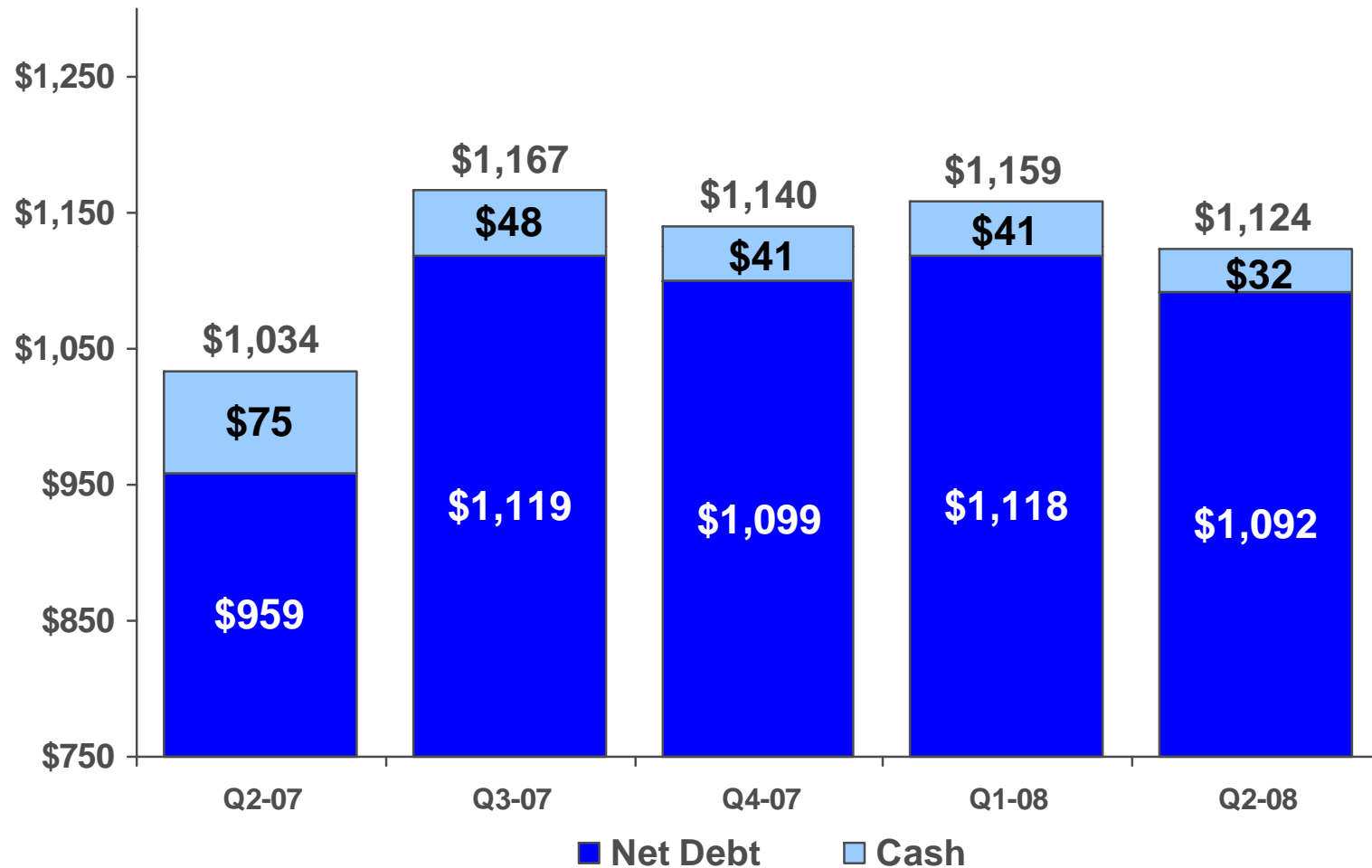
# Strategic Investments



- ✓ Disciplined CapEx
- ✓ Restructuring activities
- ✓ Infrastructure improvements
  - SAP and other systems
  - Consolidated European organization

# CSA Debt Summary

(\$ in millions)



# Liquidity & Covenant Metrics

	<u>6/30/2008</u>
✓ Senior Secured to EBITDA	1.82 x
✓ Covenant Ratio	3.25 x
✓ Sr. Secured Debt to EBITDA cushion	\$ 141.0 M
✓ Committed Liquidity (\$125 M facility)	\$ 92.3 M
✓ Cash	<u>\$ 32.2 M</u>
✓ Total Availability	\$ 124.5 M
✓ Total Debt to EBITDA	3.47 x

*As of June 2008, \$92.3 million available, \$6.1 million draw (\$26.6 million in LOCs)*

# Financial Summary



- ✓ Continued operating profit performance
- ✓ Disciplined investment strategy
- ✓ Stable debt and liquidity position



*Questions and Answers*



# Closing Remarks Summary



- ✔ Strong management team
- ✔ Executing long-term strategies
- ✔ Pro-active adjustment to industry dynamics
- ✔ New global business wins