



COOPER STANDARD™  
AUTOMOTIVE

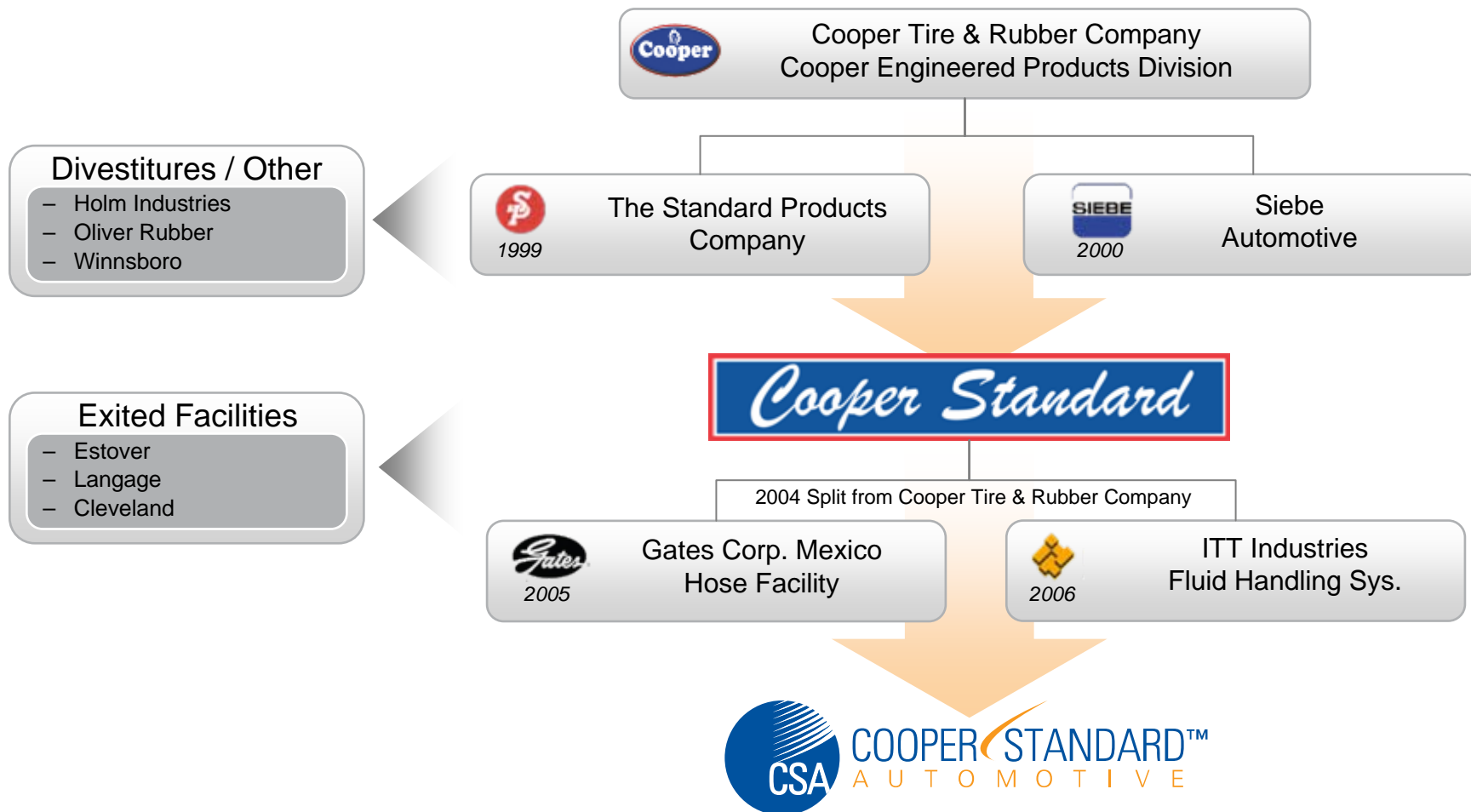
***UBS Leverage Finance Conference  
May 9, 2007***

*Timothy T. Griffith, CFA  
Vice President & Treasurer*

# Cooper-Standard Automotive Our History



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# Cooper-Standard Automotive



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## Cooper-Standard Automotive

**Sales:** \$2,164  
**Employees:** 16,000  
**Locations:** 61

(\$ millions, 2006 pro forma)

### Fluid Systems

Sales<sup>(1)</sup>: \$1,011  
% total: 47%  
Global market position: #2

Direct, control, and transport fluids and vapors throughout a vehicle; El Jarudo fuel rails business added in 1Q07



### Sealing Systems

Sales<sup>(1)</sup>: \$880  
% total: 41%  
Global market position: #1

50/50 JV with Nishikawa Rubber Company in Japan - \$150MM

Seal the doors, windows, and other parts of the vehicle from water leakage and wind noise



### NVH Control Systems

Sales<sup>(1)</sup>: \$312  
% total: 14%  
N.A. market position: #1

Control and isolate noise and vibration in a vehicle and improve ride and handling



(1) Excludes corporate eliminations

# Cooper-Standard Automotive Global Footprint



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**CSA maintains 62 locations throughout the world**  
**CSA has increased its % of sales from Europe, South America, and Asia/Pacific**

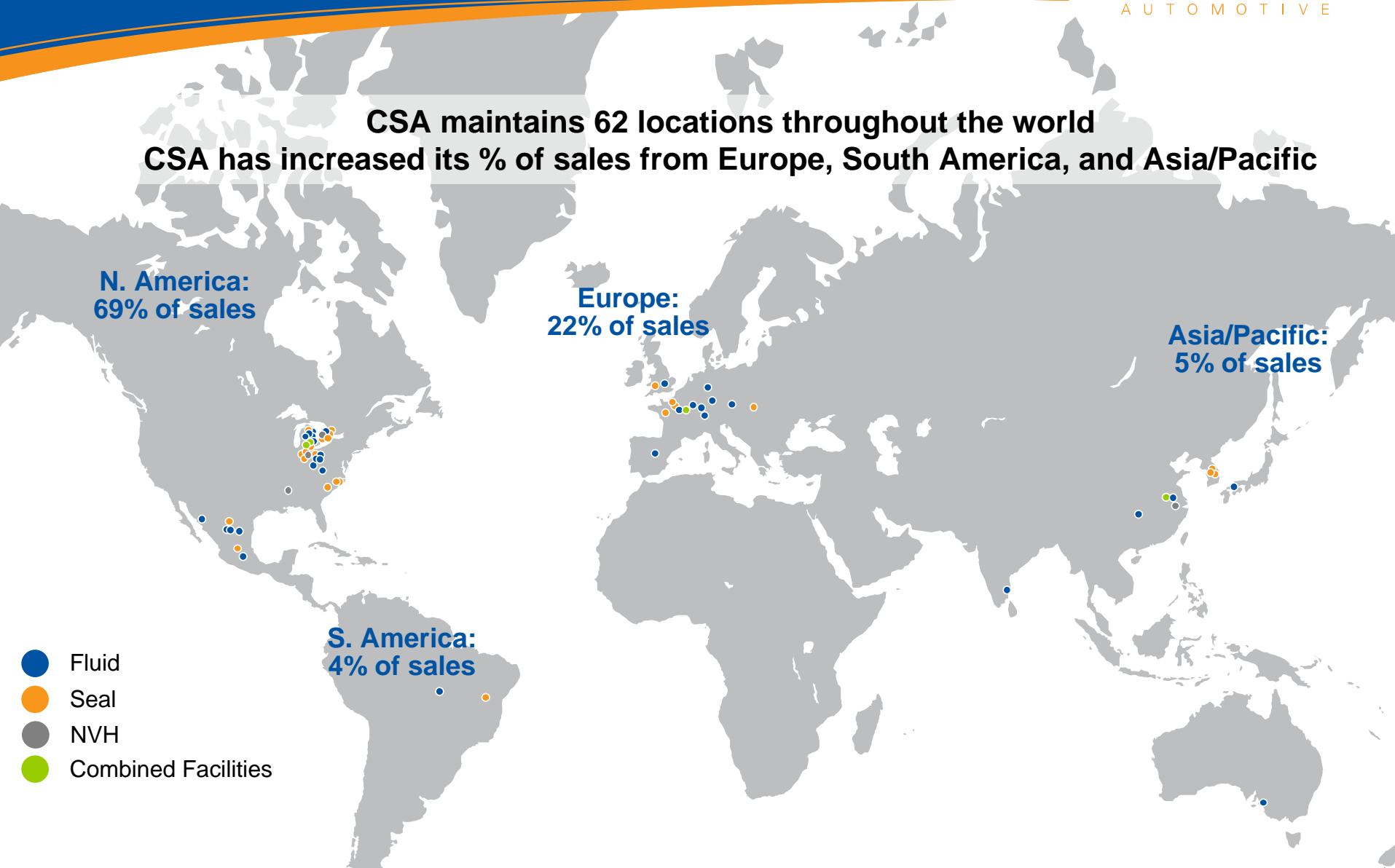
**N. America:**  
69% of sales

**Europe:**  
22% of sales

**Asia/Pacific:**  
5% of sales

**S. America:**  
4% of sales

- Fluid
- Seal
- NVH
- Combined Facilities

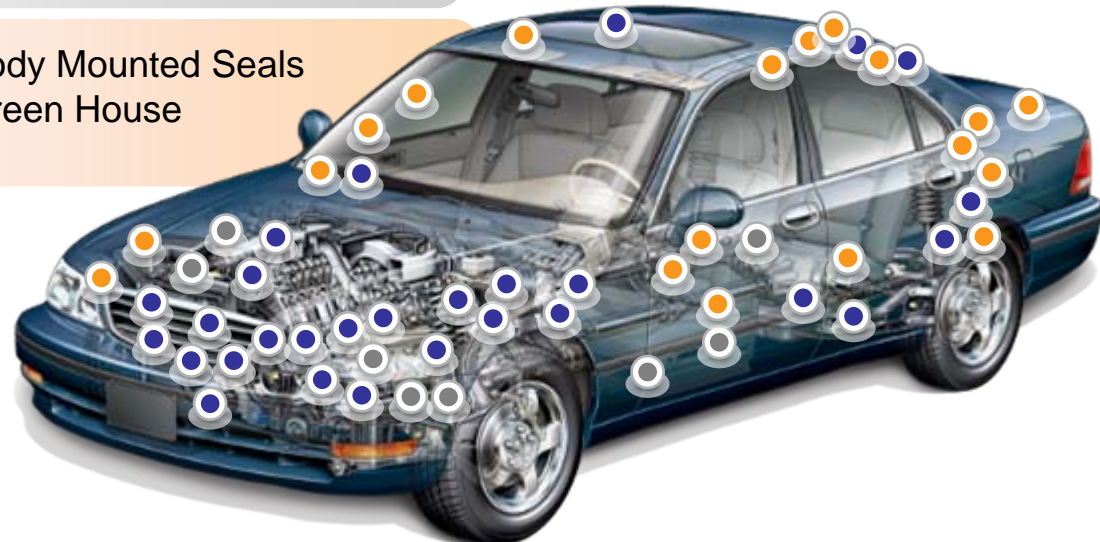


# Cooper-Standard Automotive Products



## *One of the largest product portfolios*

- **Fluid**
  - Heating & Cooling
  - Fuel and Brake
  - Emissions Management
  - Power Management
- **NVH**
  - Powertrain Mounts
  - Body Isolation
  - Suspension / Other
  - Active Technology
- **Seal**
  - Door Mounted Seals
  - Encapsulated Glass
  - Body Mounted Seals
  - Green House



# Cooper-Standard Automotive Historical Sales

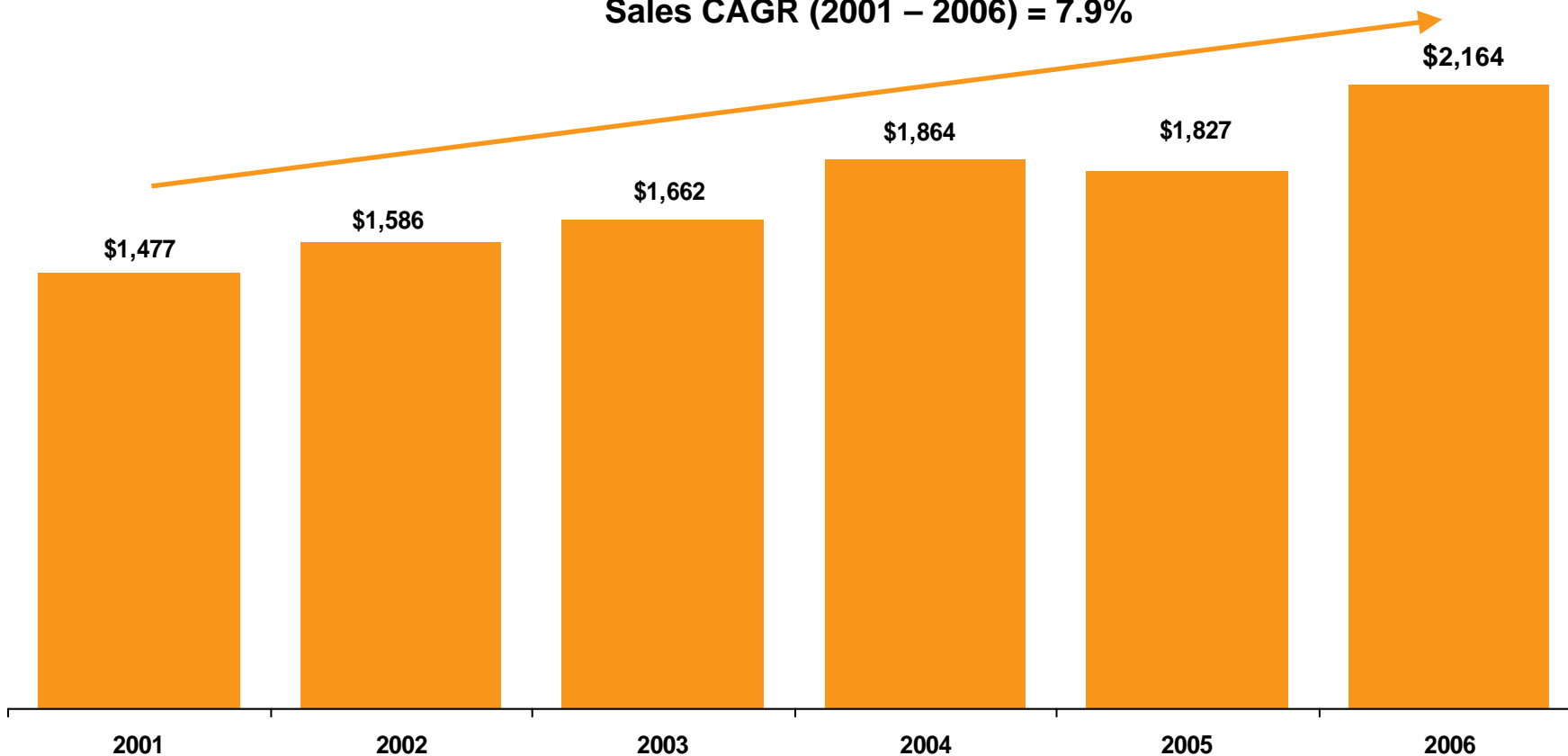


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(\$ millions)

## Total Company

Sales CAGR (2001 – 2006) = 7.9%



# 2006 Highlights



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- ✓ Integrated FHS business
- ✓ Synergy impact of \$9.3M in 2006
- ✓ Debt pay down of \$62M
  - Term Loan \$47M (including \$35M voluntary pre-payment)
  - Sub Notes \$15M cash payment (retired \$19.6M)
- ✓ Signed agreement Chinese tube manufacturers Joint Venture
- ✓ Announced purchase of El Jarudo (Fuel Rails)

# 2006 Financial Summary



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<i>\$ millions</i>	<u>2005</u>	<u>2006</u>	<u>Change</u>
Net Sales	\$1,827.4	\$2,164.3	\$336.9
Adjusted EBITDA	\$203.3	\$248.4	\$45.1
<i>% of sales</i>	<i>11.1%</i>	<i>11.5%</i>	<i>0.4%</i>
Restructuring	\$3.0	\$23.9	\$20.9
Capital Expenditures	\$54.3	\$83.6	\$29.3
Employees	13,245	16,026	2,781

# EBITDA Adjustments



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\$Millions	Full Year	
	2005	2006
<b>Net Income</b>	\$ 8.8	\$ (8.4)
Taxes	2.4	(7.2)
Net Interest Expense	66.6	87.1
Depreciation / Amortization	111.2	138.4
<b>EBITDA as Reported</b>	<b>\$ 189.0</b>	<b>\$ 209.9</b>
Restructuring	3.0	23.9
Purchase Accounting and Transition Costs	12.0	3.5
Gain on Bond Repurchase		(4.1)
NVH Impairment		13.2
Other	(0.8)	2.0
<b>Adjusted EBITDA</b>	<b>\$ 203.3</b>	<b>\$ 248.4</b>
<i>Adjusted EBITDA Margin</i>	11.1%	11.5%

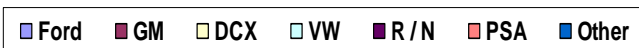
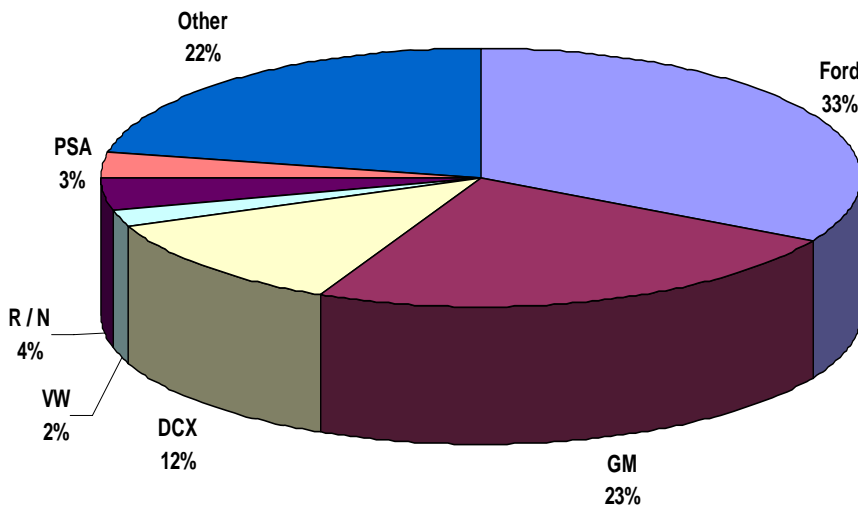
Year over Year Growth in Adjusted EBITDA

# 2005 vs. 2006 Sales by Customer



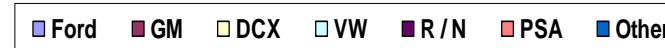
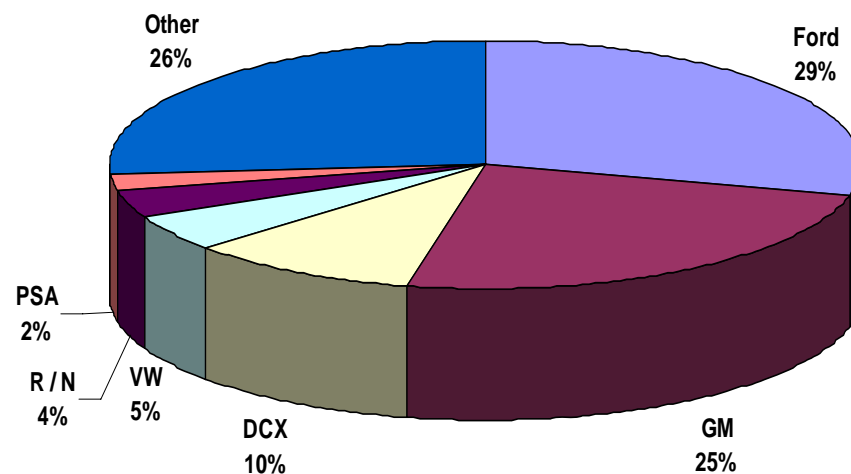
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### 2005 Sales



**Big 3 Comprised 68% of Total**

### 2006 Sales



**Big 3 Comprised 64% of Total**

2006 OEM sales decreased to approximately 80% from 90%

# Platform Concentrations – Top 20



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<u>OEM</u>	<u>Platform</u>	<u>Nameplate(s)</u>	<u>Full Year 2006</u>	<u>Fourth Quarter 2006</u>	<u>Change</u>
1 GM	GMT 800/900	Silverado/Sierra/Yukon/Tahoe/Suburban/H2			
2 Ford	P221/PN96	F-150			
3 Ford	B226/B256/B257/CD338	Fiesta/Fusion			
4 GM	GMX210/211	Impala			
5 Ford	U152/U251	Explorer/Mountaineer			
6 DCX	RS	Caravan/Voyager/Town&Country			
7 Ford	EN114/FN145	Grand Marquis/Crown Victoria/Town Car			
8 Ford	D186	Taurus/Sable			
9 Ford	C170/C307/C214	Focus			
10 Ford	P131/P356	F-Series Super Duty			
	<b>Total Top 10</b>		<b>36%</b>	<b>32%</b>	<b>-3%</b>
11 Ford	U204/U293	Escape			
12 GM	GMX365/367	LaCrosse/Allure/Grand Prix			
13 Ford	VE184/185	Transit			
14 Ford	U222/228	Expedition/Navigator			
15 DCX	PT44/74	PT Cruiser			
16 GM	GMT200/201	Montana/Terraza/Uplander			
17 DCX	DR-LD	Ram Pickup			
18 GM	GMX380/386	Malibu			
19 Ford	S197	Mustang			
20 GM	GMT001	HHR			
	<b>Total Top 20</b>		<b>47%</b>	<b>44%</b>	<b>-4%</b>
	<b>Total Sales (\$MMs)</b>		<b>\$2,164.3</b>	<b>\$526.0</b>	

# Debt Summary



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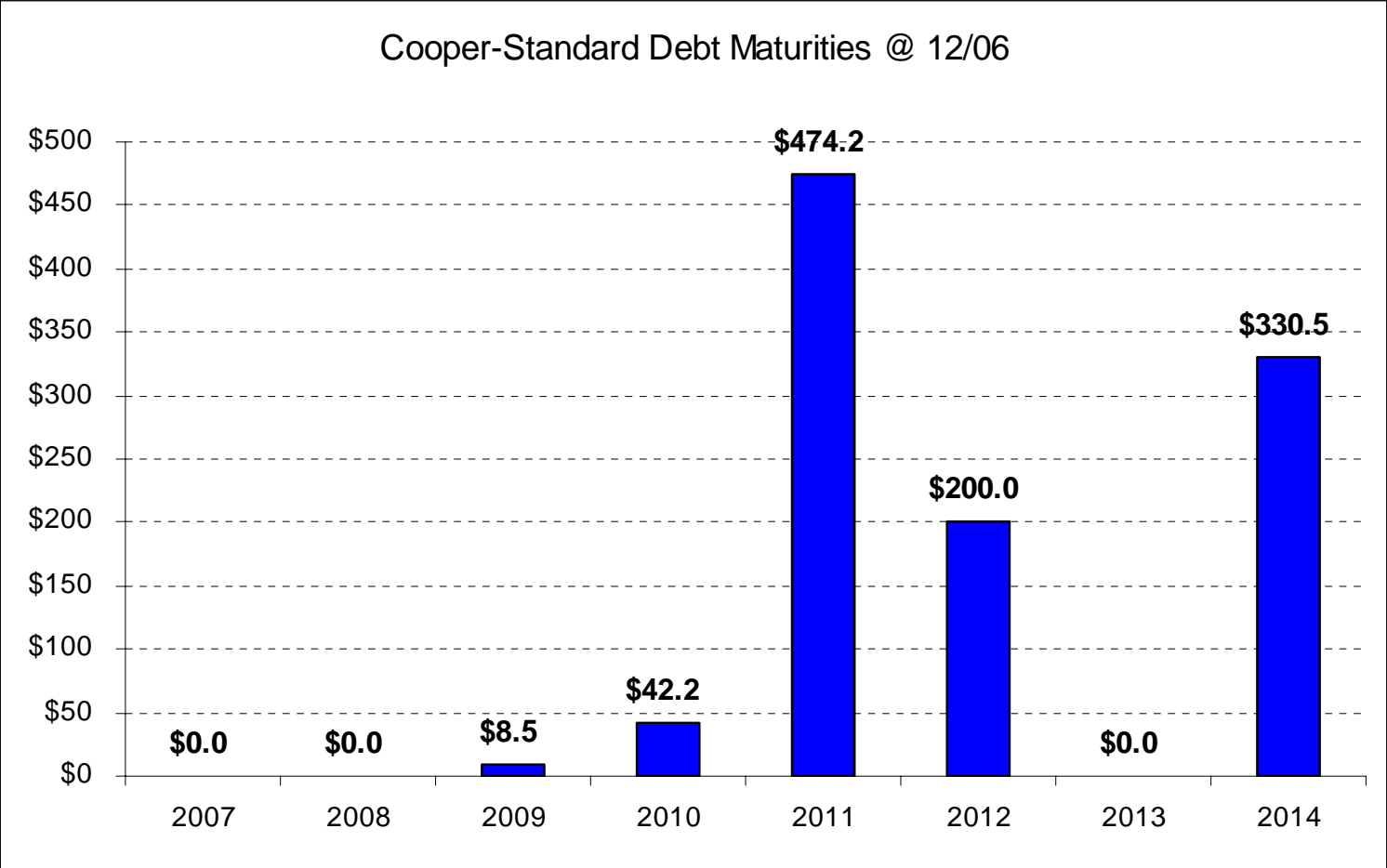
USD Millions

<b>Debt Balance at December 31, 2005</b>	<b>\$ 902.4</b>
FHS borrowing	214.9
Short term borrowings	8.3
Debt Payments	(62.2)
Bond Gain	(4.6)
Exchange/Other	(3.3)
<b>Debt Balance at December 31, 2006</b>	<b><u>\$ 1,055.5</u></b>

# Debt Maturity Profile



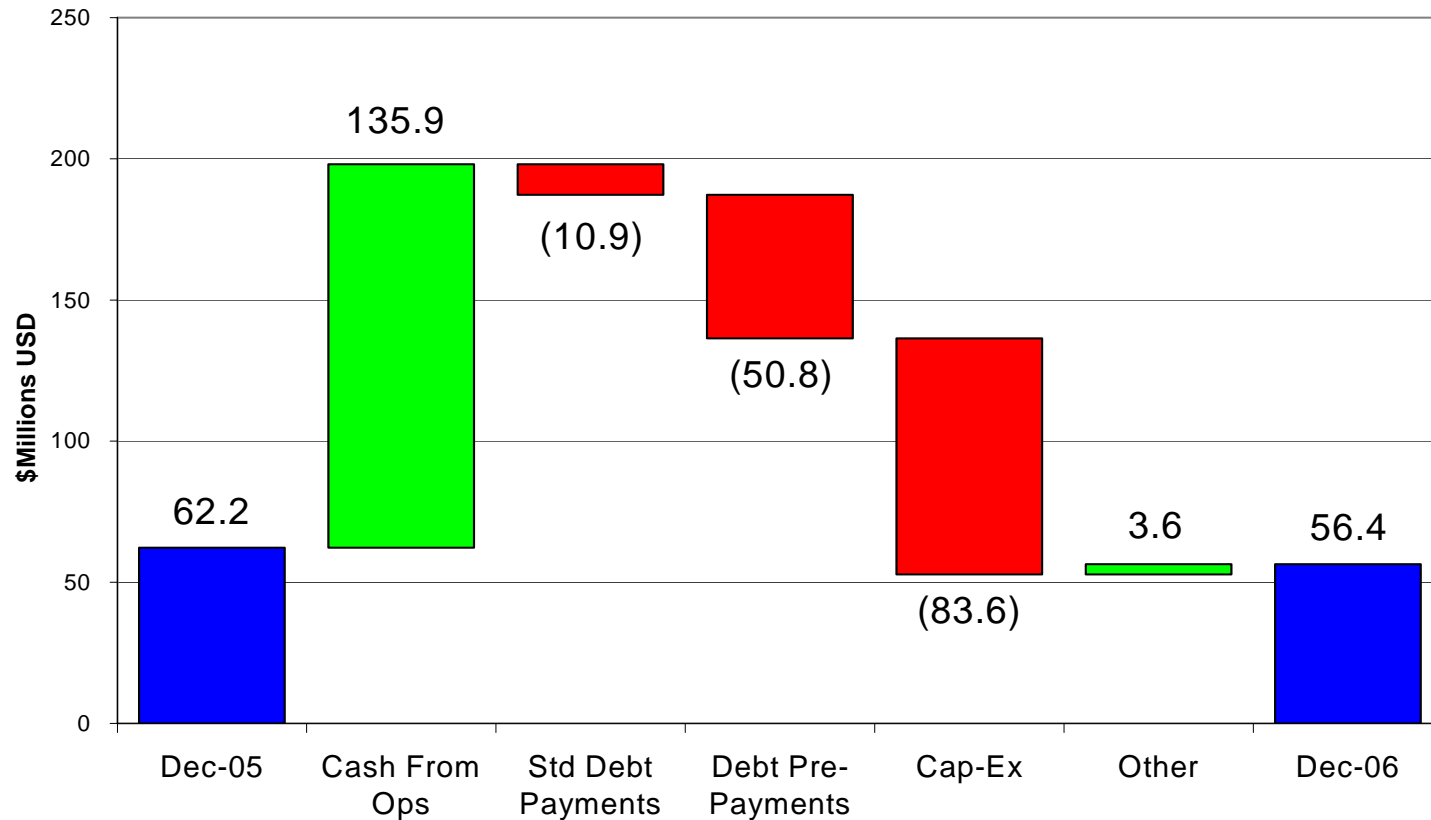
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# Full Year 2006 Cash Flow Chart



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**Debt Pre-Payments:**  
Q3 \$15M Bond Repurchase, Q4 \$35.8 Term Loan Pre-Payment

Ending cash balance - \$56.4 million

Available credit line - \$110 million

# Risks & Opportunities



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## Risks

- ✓ Continuing Material Cost Pressure
- ✓ North American Production Mix
- ✓ Impact of Gas Prices
- ✓ Labor Disruption at Customer(s)

## Opportunities

- ✓ Weak Competitor Dynamics
- ✓ Strong Financial Market Conditions
- ✓ Continued Cost Base & Footprint Adjustments
- ✓ Shifting Dynamic with Customers

# Summary



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- ✓ Year over year growth in adjusted EBITDA & margins.
- ✓ FHS acquisition was successfully integrated and delivered results.
- ✓ Voluntary debt repayments of \$51 million.
- ✓ Solid ending cash balance with credit line available.

**Continue to Focus and Position for Global Growth.**

# Conclusion



1Q2007 Earnings Call Tuesday May 15, 2007 @ 2pm est

- ✓ Questions?
- ✓ Thank you for your time & attention
- ✓ Please contact us if there is any other information which would be helpful:
  - Investor Relations (248) 596-6031